

Accretive Solutions Overview

Real world solutions
to help your business
succeed.

Accretive Solutions, Inc. is a national consulting and executive search firm that has been helping companies manage and improve their financial, operational and IT performance for over 30 years. We specialize in a wide range of business solutions, but do one thing exceedingly well - get results.

From developing accurate cash forecasting models to optimizing the performance of business systems, we implement solutions that make our clients more successful. Our consultants' expertise and proven methodologies will optimize the use of your most precious commodities - time and money. That's why we have a 30-year track record of turning a single job into a lifelong relationship.

At Accretive Solutions, we have over 1000 consultants nationwide servicing companies from start-ups to Fortune 500. Our seasoned professionals have an average of 10-20 plus years of experience (many with Big 4 consulting backgrounds) and bring a comprehensive approach and consistent quality at a more competitive value than other professional services firms.

Whether you need the complete outsourcing of a project, a subject-matter expert to augment your internal staff or an experienced executive to join your management team, our operating platform offers the flexibility you need. We provide services to companies of all sizes across a wide spectrum of industries, public or private, from domestic entities to foreign-owned enterprises with significant U.S. operations. All of our clients benefit from our vast network of knowledge and resources, including senior industry experts and top professionals for hire.

We offer the most flexible, cost-effective services you need to navigate change. That makes us more than a solution. We're your insurance in a constantly shifting business landscape.

For more information regarding how Accretive Solutions can assist your company, please contact your local AS representative.

Sample client engagements:

- Performed analysis of a major oil and gas company's ERP system to correct data and configuration errors, identified internal control enhancements, rewrote interfaces and improved core business processes. Efforts resulted in 30% reduction in financial closing cycle and reconciliation of \$150M of open vendor items.
- Filled the Chief Information Security Officer role for a global financial services company. Three Accretive Solutions candidates and two internally generated candidates were interviewed, with two of our candidates emerging as finalists and one ultimately accepting the client's offer.
- Conducted vendor payment audit for a global manufacturing company resulting in identification of overpayments to vendors equal to 10 times the cost of the engagement.
- Streamlined cash forecasting process for a major auto rental company. Led the finance team in development of dual branded airport operations, resulting in approximately \$50M annual savings.
- Consolidated operations for a manufacturer of city and tour buses, while acting as Interim Controller, Director of General Accounting and Manager of Cost Accounting. Saved the business approximately \$20M as it merged two plants into one.

Professional Services

Business Transformation

Corporate Renewal & Restructuring: Corporate Renewal & Performance Improvement, Restructuring & Bankruptcy

Mergers & Acquisitions: Planning & Due Diligence, Transition & Strategy Development, M&A Readiness Architecture Assessment, Business & Systems Integration, Purchase Accounting & Financial Reporting

Performance Improvement: Cash & Operations Optimization, Business Process Improvement, Organization Change Management, Organization Design & Transition, Training Design & Development

Program & Project Management: Program Management Office (PMO), Implementation & Operation, Program & Project Health Check, Program & Project Process Improvement, Program & Project Management

Information Technology Strategy

Business Analytics & Data Management: Business Intelligence & Reporting, Data Integration, Enterprise Portal

Business Systems Selection, Implementation & Optimization: Business Systems Selection, Business Systems Implementation, Business Systems Optimization

IT Architecture: System Architecture Assessment & Implementation, Application Portfolio Rationalization & Implementation

IT Operations & Infrastructure: Infrastructure Cost Recovery Assessment & Implementation, Outsourcing Assessment & Implementation, Information Technology Infrastructure Library (ITIL) Assessment & Implementation

Financial Accounting and Reporting

Business Outsourcing Solutions: Business Outsourcing Solutions

Corporate Accounting & Financial Planning: Treasury/ Cash Management, Financial Planning & Analysis, Start-Up & Emerging Company Support, Special Projects, General Corporate Accounting

GAAP Compliance & Financial Reporting: Accounting Standards Consultation & Training, Financial & SEC Reporting

International Financial Reporting Standards (IFRS): Project Management, Technical Accounting & IFRS Policy Development, Business System Alignment & Implementation, Business Process & Controls Re-Design & Implementation, Financial Reporting & Audit Support, Training

Tax Support: Tax Compliance Support, Tax Accounting Support (FAS 109/FIN 48), Special Projects

Governance and Compliance

Cost & Revenue Recovery: Construction Audits, Distributor/OEM Audits, Franchisee Audits, Royalty Audits, Supply Chain/Vendor Audits

Enterprise Risk Management: Enterprise Risk Assessments, Enterprise Risk Management

Internal Audit: Internal Audit Co-sourcing, Internal Audit Outsourcing, Quality Assurance Review, Fraud & Forensic Auditing, Audit Committee Advisory

IT Risk Management: Disaster Recovery Planning/ Business Continuity, IT Risk Assessments

IT Security: Attack & Penetration Testing, Vulnerability Assessment, Digital Forensics, Information Security Program Design & Assessments, Remediation & Implementation Support

SOX, Regulatory Compliance & Reporting: Sarbanes-Oxley, HIPAA, Model Audit Rule, Other Regulatory Compliance